

Details of sales for year 1

Bad scenario house of 120m ² on average	Friend 1200€ /m ²		Close Friend		Top Friend 1450€ /m ²		Total of houses	revenues per month	Margin included
	Number	Revenues	number	Revenues	number	Revenues			
Month 1	0	0	1	174	0	0	1	174	10,44
Month 2	0	0	1	174	0	0	1	174	10,44
Month 3	1	144	1	174	0	0	2	318	17,64
Month 4	1	144	2	348	0	0	3	492	28,08
Month 5	1	144	2	348	0	0	3	492	28,08
Month 6	1	144	2	348	1	174	4	666	42
Month 7	2	288	2	348	1	174	5	810	49,2
Month 8	2	288	2	348	1	174	5	810	49,2
Month 9	2	288	2	348	2	348	6	984	63,12
Month 10	2	288	2	348	2	348	6	984	63,12
Month 11	2	288	2	348	2	348	6	984	63,12
Month 12	2	288	2	348	2	348	6	984	63,12
							year 1	7872	487,56